TIM SNEDDEN

Content design, content strategy, team leadership, and video production.

<u>LinkedIn</u> | Portfolio

PROFILE

10 years' experience inspiring action through great writing. 5 years' experience managing a video production team. 4 years' experience leading a highly effective UX content design team.

EXPERIENCE

Content Strategy Manager at ITX Corp.

September 2021 — Present

Established ITX's UX content design and content strategy team. In addition to managing a crew of seven full-time writers and motion graphics designers, I have:

- Scaled a UX content design practice from just one person to a seven-strong team generating >1.16 million dollars revenue per year.
- Overseen a Fortune 1000 company's video team and have produced more than 300 animated videos, racking up a combined >2 million views.
- Implemented a marketing and content strategy for a retirement bookkeeping provider that exceeded expectations, delivering 100% more leads to the sales team than predicted in the first quarter.
- Executed a content strategy for a manufacturing consulting firm that resulted in a 5-fold increase in conversions and a 35% increase in web traffic.
- Been responsible for all personnel actions: hiring 13 people and letting two go in partnership with HR.

UX Copywriter at **ITX Corp**.

March 2019 — September 2021

Made a splash after moving to the USA (and getting my green card!) by nabbing a role in UX content design. In this role, I:

- Worked in UX content design for a large fintech product with 740,000 users, contributing to the product's Payroll, Human Resources, Time & Attendance, and Benefits experiences.
- Modernized the content design for a large European car manufacturer's sales training tool, doubling usage.
- Developed and implemented content strategy (including content priority guides and SEO optimization) for 11 large website projects.
- Wrote ~100 scripts for a video production team and collaborated closely with motion graphics designers, VO artists, video editors, and marketing stakeholders to see each project through. Today, I manage this team
- Overhauled the ITX website content to meet AA accessibility requirements.

Freelance Content & Marketing Strategist for Various Clients

June 2018 — March 2019

During this time, I moved to the USA. Due to visa requirements, I worked remotely for NZ firms while the paperwork ground its way through USCIS.

Produced strategic marketing plans for NZ firms in retail and engineering.

Marketing Specialist at Courtesy Ford New Zealand

January 2017 — June 2018

Helmed the marketing efforts for New Zealand's largest independent Ford dealership group.

- Managed the entire marketing communications program from planning, designing and copywriting collateral, placing ad buys, and reporting on performance.
- Ran 3 campaigns targeting sales, service, and motorcycles verticals.
- Deployed a new SEO-friendly website that aligned with Ford's global brand standards, challenged by stakeholders who weren't so keen on watering down their regional brand identity.
- Planned the implementation of a new CRM for sales.

Marketing Specialist at JAM Agency

November 2015 — January 2017

Helped establish a new brand agency in Palmerston North.

- Developed strategic marketing plans for clients.
- Wrote content for websites and assisted with their design and development.
- Pitched 20+ prospects on new projects.

Copywriting and Public Relations Intern at Blacksheepdesign

November 2014 — November 2015

My introduction to the world of copywriting, content strategy, and UX.

- Wrote website copy, content for physical collateral, video and radio scripts, for use in 5 brand campaigns.
- Wrote media releases, blog posts, and newsletters, supported by some of the country's greatest PR professionals.
- Collaborated with designers and developers on website and brand materials projects.